

GMM

SINCE 2010



Disclaimer

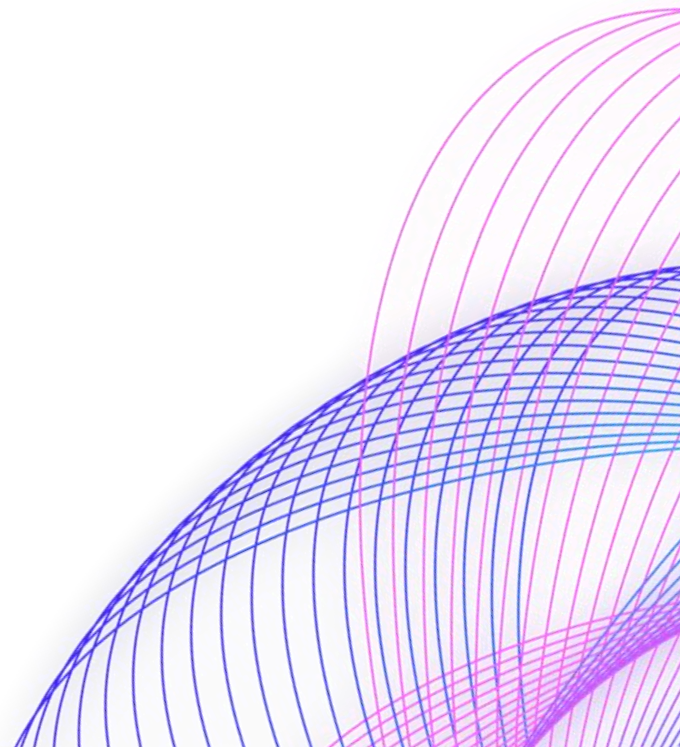


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Agenda

- 營運成果
- 市場趨勢與產品發展





營運成果

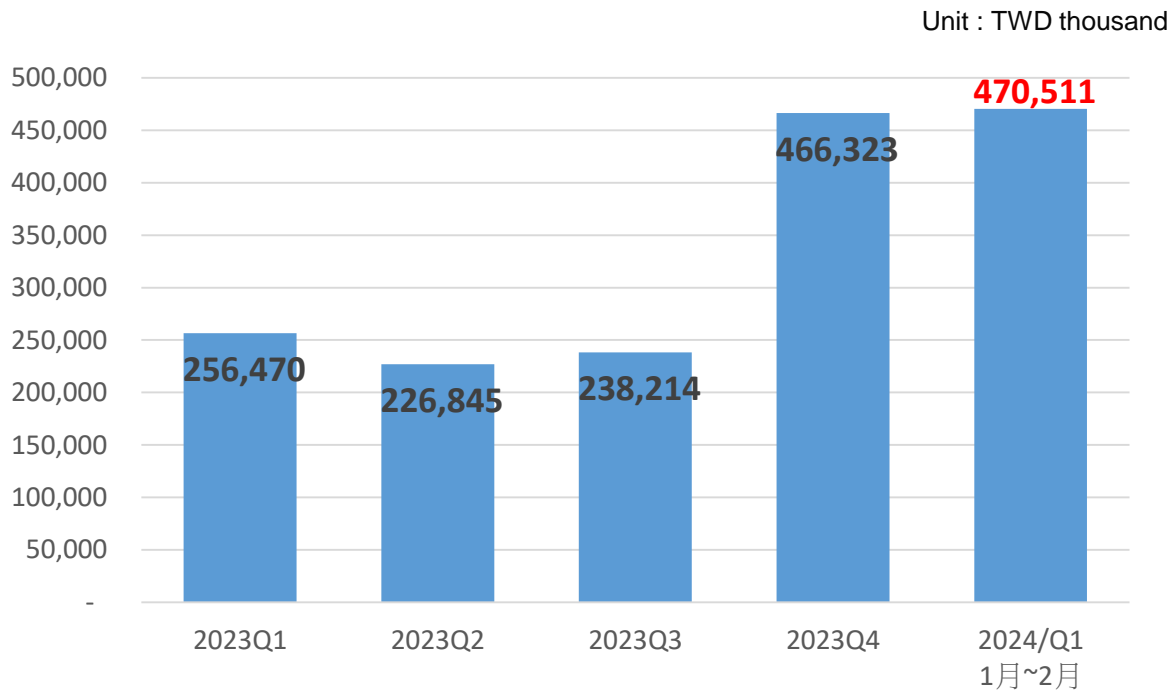
營運成果



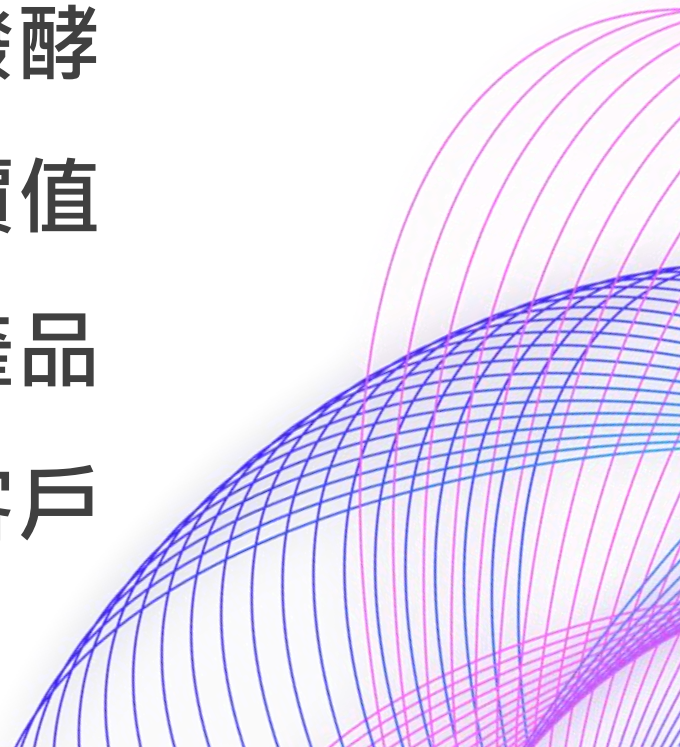
Unit : TWD thousand

Year	2024/01~02		2023		2022		2021		2020		2019	
Accumulated	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Revenue-Consolidated	470,511		1,187,852		1,482,663		1,482,315		877,331		758,006	
COGS			776,443	65.4%	886,296	59.8%	978,554	66.0%	616,404	70.3%	477,057	62.9%
Gross Margin			411,409	34.6%	596,367	40.2%	503,761	34.0%	260,927	29.7%	280,949	37.1%
Operating Expense			292,573	24.6%	350,316	23.6%	342,765	23.1%	276,682	31.5%	175,499	23.2%
Operating Income			118,836	10.0%	246,051	16.6%	160,996	10.9%	- 15,755	-1.8%	105,450	13.9%
Net Income before tax	123,443	26.2%	118,350	10.0%	298,745	20.1%	200,128	13.5%	58,453	6.7%	106,877	14.1%
Net Income after tax	97,119	20.6%	100,857	8.5%	229,720	15.5%	157,506	10.6%	44,522	5.1%	85,429	11.3%
ROE			8.06%		20.81%		16.06%		4.76%		9.32%	
EPS (NT\$/after tax)	\$3.43		\$3.57		\$8.33		\$5.84		\$1.57		\$3.02	
Debt Ratio			61.26%		54.09%		59.36%		51.09%		42.40%	

季營收趨勢



- 先進封裝大廠, 投資持續發酵
- 客製工程服務, 創造產品價值
- 深耕核心技術, 聚焦優勢產品
- 擴大生產量能, 即時服務客戶



主力產品



Die Bonder



FOR FINISH PCB

- CS-2200
- TF-2100

For IC

- KT-560
- KT-580

- GM-3191
- GM-3470
- GM-3471

Mold Series :

Trim & Form



- GT-3100
- GF-3110
- GF-3220



Wafer Mount

Die Saw

Die Bonder

Wire Bonder

O/S Test

Auto Mold

Laser Mark

Trim & Form

Chip Sorter

Chip Sorter

- KS-812
- KS-912
- KS-3410
- KS-900F
- KS-160W



Open Short Tester

Laser Marking

CCM Lens Holder

- IN LINE Solution
- KS-760LA
- KS-760GA
- KV-760D



Laser Mark

Saw Singulation

- GS-3281



Saw Singulation

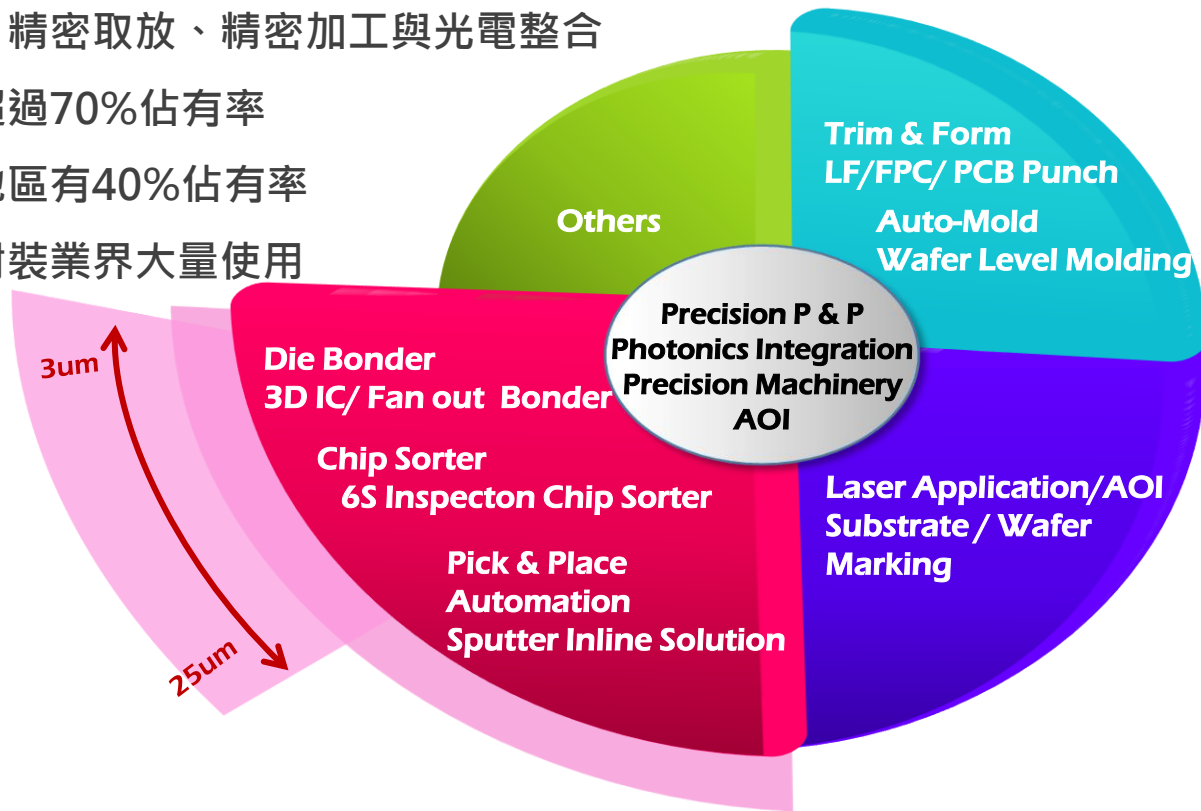
Sorter Series :

KS-812 D

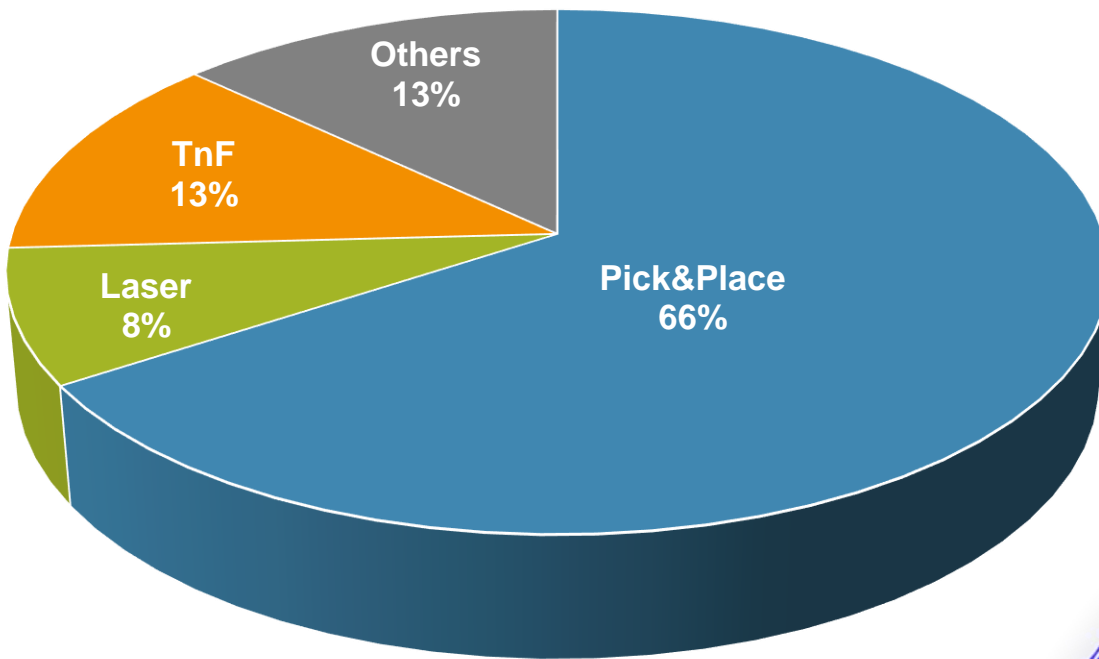
CCM Series :

關鍵核心技術

- 關鍵核心技術包括：精密取放、精密加工與光電整合
- 晶粒挑揀機在台灣超過70%佔有率
- 沖切成型機在兩岸地區有40%佔有率
- 雷射刻印機為國內封裝業界大量使用

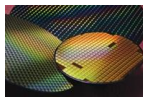


2023核心產品營業比重



市場定位

台灣半導體封裝製程設備產業



ASE GROUP
日月光集團



CHIPBOND
頤邦科技



Unimicron
欣興電子



人工智慧(AI)



雲端科技



高速運算



手持裝置



車用電子

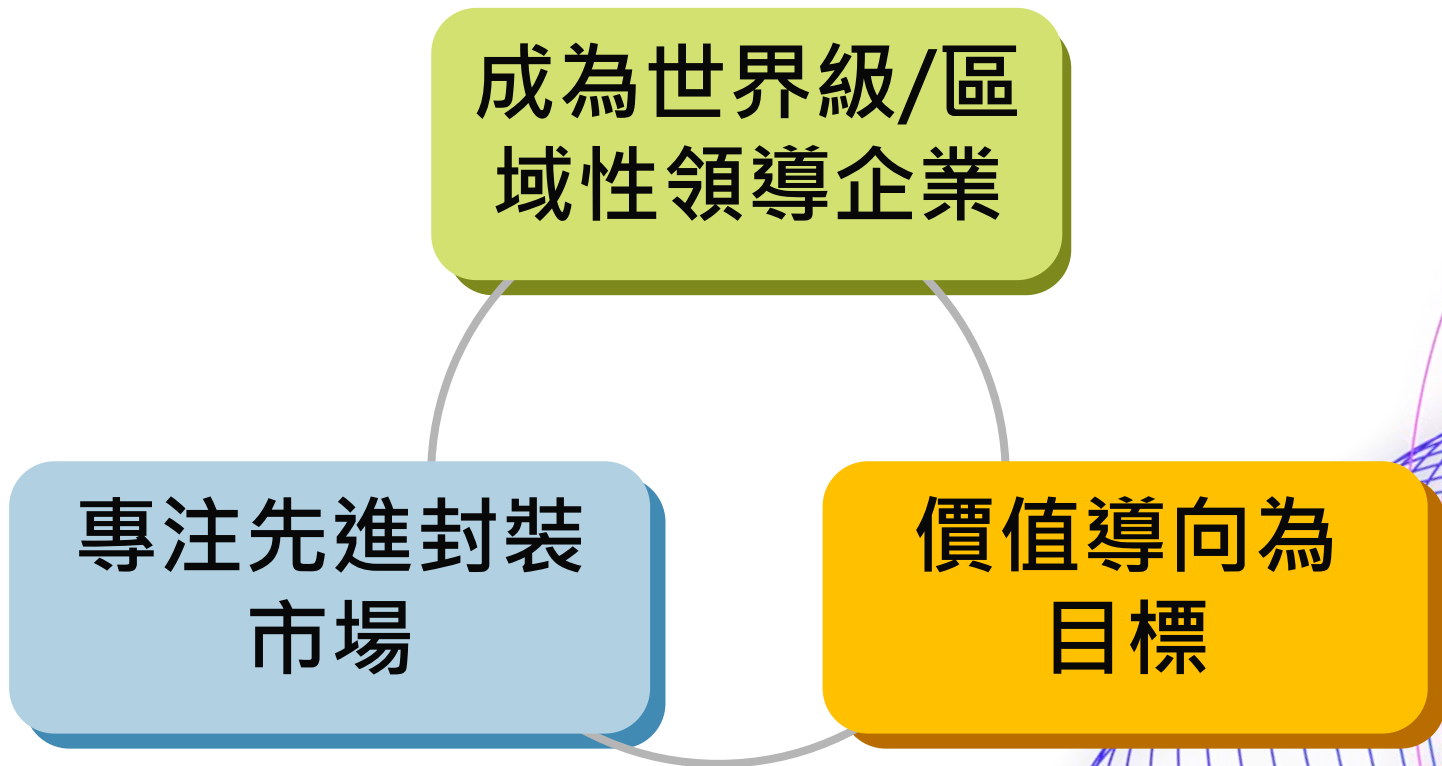


物聯網

IC Market
Advanced Packaging

顧客與市場









對標國際競爭對手

核心技術為基礎,延伸應用,擴大菜單, 推出新的主製程設備產品

生產量能倍數擴充

模組標準化彈性生產模式

市場趨勢

2022~2028年全球先進封裝營收CAGR估達10%

掌握先進封裝趨勢，佈局主力產品!!

研發創新- 產品佈局重點

Chip Sorter



Die bonder



多面檢查晶粒
挑揀機

先進封裝
黏晶機

封裝切單
揀選機

Jig Saw



台灣主軸產品
推展至國際市場

力推明星產品
維持成長動能
營運持續成長

Thank You
