







In recognition of

**APOD Production Support** 

#### GMM

均華精密

GMM. Co., Ltd.

Materials Management Dec. 2024



# 法人說明會

**Investor Conference** 

2025.03.27





C SUN MFG., Ltd.

Materials Management Dec. 2024



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Alliance's Total Market Value: Exceeds 2 Billion USD

The Alliance Members: 1,500+

R&D personnel: 500+

R&D personnel account for 33%



#### C SUN志聖

Thermal (熱)
Bonder (壓合)
Lamination (貼膜)
Peeling (撕膜)
UV/Plasma (光/電漿)

#### GPM均豪精密

**AOI** (檢測)

Metrology (量測)

Grinding (研磨)

Polishing (抛光)

#### GMM均華精密

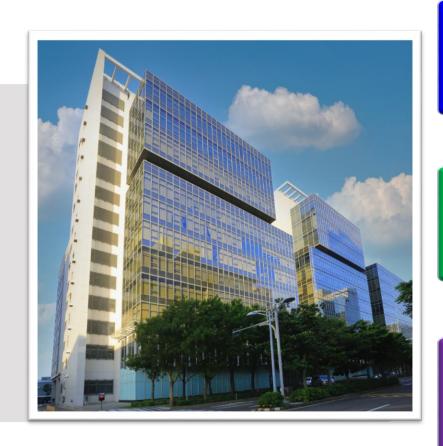
Die Attach (黏晶)
Chip Sorter (揀晶)
Auto Jig Saw (切單挑揀)

Alliance Synergy Core Technologies

#### **GMM Overview**



均華精密工業股份有限公司 Gallant Micro. Machining Co., Ltd.



Company History ■ Established in 2010

2018 IPO (Stock Code : 6640)

Main Products

**Advanced Packaging Pick & Place** 

Chip Sorter

Die Bonder

Business Locations Tucheng HQ

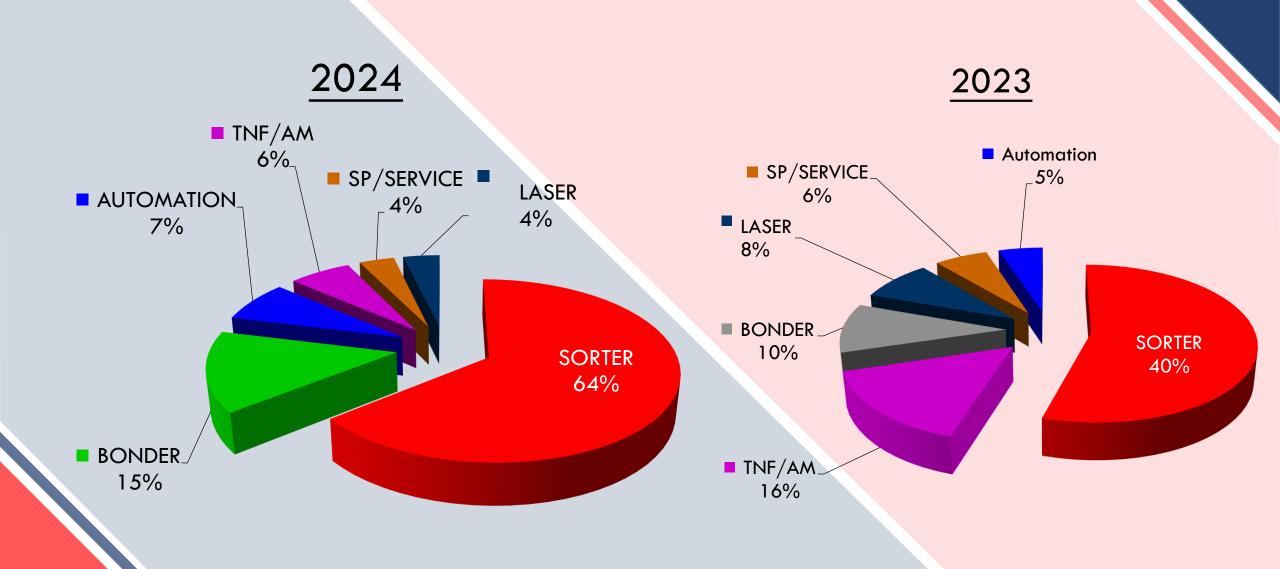
Hsinchu

Suzhou

Taichung

Kaohsiung

## **Product Sales Analysis**



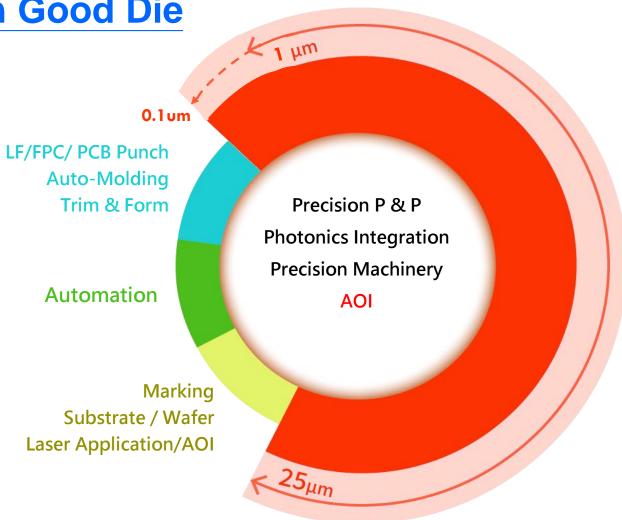


### **Key Value Technology**





**6S Inspection Chip Sorter** 



#### **Die Attach**

Die Bonder for Fan-out/ InFO/ CoWoS/ FOPLP

## **Operating Results**

Unit: NTD thousands

Year	2024		2023		2022		2021		2020	
Accumulated	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
<b>Revenue-Consolidated</b>	2,441,879		1,187,852		1,482,663		1,482,315		877,331	
COGS	1,518,370	62.2%	776,443	65.4%	886,296	59.8%	978,554	66.0%	616,404	70.3%
Gross Margin	923,509	37.8%	411,409	34.6%	596,367	40.2%	503,761	34.0%	260,927	29.7%
Operating Expense	481,719	19.7%	292,573	24.6%	350,316	23.6%	342,765	23.1%	276,682	31.5%
Operating Income	441,790	18.1%	118,836	10.0%	246,051	16.6%	160,996	10.9%	- 15,755	-1.8%
<b>Net Income before tax</b>	520,335	21.3%	118,350	10.0%	298,745	20.1%	200,128	13.5%	58,453	6.7%
Net Income after tax	412,772	16.9%	100,857	8.5%	229,720	<b>15.5%</b>	157,506	10.6%	44,522	5.1%
		-				-				•
ROE	27.31%		8.06%		20.81%		16.06%		4.76%	
EPS (NT\$/after tax)	\$14.62		<b>\$3.57</b>		\$8.33		<b>\$5.84</b>		\$1.57	
<b>Debt Ratio</b>	55.42%		61.26%		<b>54.09%</b>		<b>59.36%</b>		<b>51.09%</b>	

#### Revenue & ROE





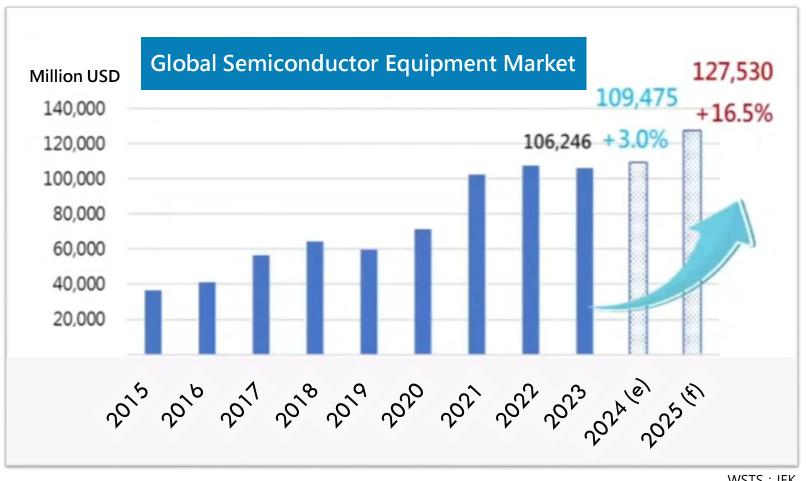
# Operating Results



<u>Year</u>	2024	2023	YoY
Revenue-Consolidated	2,441,879	1,187,852	106%
<b>Gross Margin</b>	923,509	411,409	124%
<b>Gross Margin %</b>	37.82%	34.63%	3%
<b>Operating Expense</b>	481,719	292,573	65%
<b>Operating Expense %</b>	19.73%	24.63%	-5%
Operating Income	441,790	118,836	272%
<b>Operating Income %</b>	18.09%	10.00%	8%
Net Income before tax	520,335	118,350	340%
Net Income after tax	412,772	100,857	309%
Net Income after tax %	16.90%	8.49%	8%
EPS (NT\$/after tax)	14.62	3.57	310%

## Global Semiconductor Equipment









## **Product Development Evolution**

**Bonder/ Sorter** 

Complementary Core
Technologies

Sorter

- ✓ AOI Value-Added
- ✓ LEGO-like Modular Design
  - → Maximizing Market Share for Sorters

Bonder

- ✓ Integration of Inline Machines
- ✓ Load/ Unload Module
- ✓ EFEM
- ✓ AOI

Core Technologies
Driving New
Product
Development

- ✓ Jig Saw
- Hybrid Bond Development



#### 2025 Outlook

Based on current business assumptions, Yole Group projects that by 2025, the market share of advanced packaging will exceed that of traditional packaging, reaching 51.03%. The leading foundry and advanced packaging providers anticipate that growing demand for artificial intelligence (AI) and high-performance computing (HPC) will serve as key market growth drivers.

The semiconductor industry continues to exhibit strong growth momentum, with advanced packaging technologies playing a pivotal role in driving industry expansion. As demand for next-generation packaging solutions accelerates, technologies such as Panel Level Packaging (PLP) and Co-Packaged Optics (CPO) are expected to offer significant long-term growth opportunities.

In response to evolving market dynamics, GMM has expanded its R&D engineering workforce by over 30% in 2024 compared to 2023, reinforcing its commitment to technological advancement. Looking ahead, the company expects continued growth in advanced packaging

product shipments, with revenue reaching a new record high in 2025.









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